



One-on-One Consulting

The Auto Dealership Specialists

5221 100th Ave NW
Gig Harbor, WA 98335

800-847-3111 www.1on1co.com

1on1 Sales Mgr Tool Dealership References

Huffines Hyundai-Kia McKinney, TX 469-525-4300	Russell Bridge (GM)	Cindy Farquhar (Ctrl)	Hyundai, Kia
Rusty Wallis Honda Dallas, TX 214-348-7500	Ronnie Robertson (GM) Robert Kersh (GSM)	Steve Coalson (SIs Mgr) Jennifer Carter (Exec Assistant)	Honda
Sanderson Auto Group Glendale and Phoenix, AZ 623-842-8600	Steve Wendt (VP)	Rebecca Lombardo (GM)	Ford, Lincoln
Liberty Auto Group Peoria, AZ 623-933-5000	Autumn Henderson (VP) Michael Knapp (GM-Kia)	Barry Liberson (CFO)	Buick, GMC, Kia (2 stores)
Salazar Kia Avondale, AZ (Phoenix) 623-298-1200	Hector Salazar (Dealer)	Laurel Norris-King	Kia
Boardwalk Auto Mall Redwood City, CA 650-364-0100	Jamie Kopf (Dealer) David Evans (CFO)	Jeff Seife (GM) Rick Arslanian (P+S Dir)	VW, Chevy,
Lou Bachrodt AutoMall Rockford, IL 815-332-3000	Rachel Bachrodt (VP) George Schaffner (GM) Richard Goodson (P+S Dir)	Jason Ward (Fin Director) Pat Morrison (Fin Director) Mitch Nelson (GSM)	Chevrolet, VW, BMW Buick,GMC
Bob Brown Auto Group Des Moines, IA 515-278-7800	Ken Backes (CFO) Matt Brown (VP)		Chevy, Buick, GMC
D'Arcy Auto Group Joliet, IL 815-439-5500 and 815-725-5200	Terry D'Arcy (Dealer) Ellen Crum (Ctrl Bu-GMC)	Jason Davenport (Oper Mgr) Debbie Wolfe (Ctrl VW-Hy)	Buick,GMC, VW, Hyundai
Woody Buick-GMC Elgin, IL 847-742-4900	Woody Woodring (Dealer) Lauri Fortune (Ctrl)	Ms. Carey Lynch (GM)	Buick,GMC
Dublin Toyota Dublin, CA 925-829-7700	Scott Anderson (CFO) Michelle Luis (Ofc Mgr)	Tod Tenwolde (GSM)	Toyota, Hyundai
Peninsula Sub-Suz-Triumph Bremerton, WA 360-479-4320	John Dionas (Dealer) Tim Larsen (CFO)	Steve Taylor (GSM both stores) Gus Hillman (SIsMgr Subaru)	Subaru,Suzuki, Triumph
Titus-Will Ford-Toyota Tacoma, WA 253-475-4151	Dawn Walston (GM-Toyota) Wes Pruitt (GM-Ford)	Kevin Kyser (Ctrl) Terry Powers (SIs Mgr)	Ford, Toyota
McGrath Auto Family Chicago, Westmont, IL 773-889-3030 / 773-342-6300 / 630-323-5600 / 630-323-8200	Kevin McGrath (VP) Dan Hunt (CFO)	Ken Girard (AcuraWestmont) Eric Hoffman (LexusWestmont) Mike Tumilty (LexusChicago)	Acura (2stores), Lexus (2stores), Honda, Hyundai