

Running the 1on1 Accounting vs Sales Gross Profit Comparison Report

(1) Log into ERA and run the 4 queries at the top of the screen called:

“1on1fi (daily)”

“1on1acc avs1”

“1on1acc avs2”

“1on1acc avs3”

(2) Open 1on1, then go to the “ACCTG” tab and click the top-left button called “Acctg vs Sales Rpt (by New/Used then Stock#)”



Then simply review the report to identify any deal in which the Accounting Gross Profit is different than that found in the F&I application. Please let us know if you have any questions.