

CUST#	CUSTOMER NAME	#INV	PYR-SALE	GP%	x	#INV	YTD-SALE	GP%	x	# annualiz	sls annualized	GP%	x	# Diff (Anlz -	Sl\$ Diff	GP% Diff	x	#inv % chng	Sl\$ % chng
2224	ABC AUTO BODY	194	40,718	13.8	x	40	4,071	25.20	x	221	22,512	25.20	x	27	-18,205	45.8%	x	13.9%	-44.7%
6059	BILL'S AUTO SERVICE	92	10,566	17.6	x	12	702	28.60	x	66	3,884	28.60	x	-26	-6,682	35.2%	x	-28.3%	-63.2%
10706	CHAMPAAGNE AUTO	45	11,294	20.6	x	3	352	26.70	x	17	1,944	26.70	x	-28	-9,350	16.0%	x	-62.2%	-82.8%
15050	COAST AUTO BODY	62	13,123	23	x	5	953	25.40	x	28	5,273	25.40	x	-34	-7,850	38.9%	x	-54.8%	-59.8%
20000	JOE SCHMOE'S REPA	142	26,044	19.7	x	19	1,753	28.90	x	105	9,697	28.90	x	-37	-16,347	33.0%	x	-26.1%	-62.8%
30031	H&Z AUTO	107	11,346	29	x	14	1,509	29.00	x	77	8,344	29.00	x	-30	-3,002	72.4%	x	-28.0%	-26.5%
30037	ANYTOWN SERVICE C	117	20,431	23.5	x	30	2,124	33.70	x	166	11,748	33.70	x	49	-8,683	50.1%	x	41.9%	-42.5%
30040	PRETTY GOOD AUTO	546	132,107	22.5	x	116	36,143	20.20	x	642	199,879	20.20	x	96	67,772	155.6%	x	17.6%	51.3%
30062	KONDI SAFE GLASS	119	16,176	27	x	25	2,253	28.90	x	138	12,462	28.90	x	19	-3,714	75.4%	x	16.0%	-23.0%
30070	BUBBA'S SHOP	252	26,568	21.3	x	59	5,906	22.60	x	326	32,663	22.60	x	74	6,095	120.7%	x	29.4%	22.9%
30074	MICK'S AUTOBODY	99	25,443	15.6	x	14	2,007	25.40	x	77	11,100	25.40	x	-22	-14,343	40.5%	x	-22.2%	-56.4%
30084	BEETLE CLINIC	221	35,458	17.5	x	57	7,012	20.00	x	315	38,781	20.00	x	94	3,323	107.0%	x	42.5%	9.4%
30135	KIRBY MOTORS	79	10,525	24.1	x	16	1,402	54.20	x	88	7,752	54.20	x	9	-2,773	65.1%	x	11.4%	-26.3%
39284	FRANKENSTEIN GERN	92	10,108	22.4	x	19	2,961	23.10	x	105	16,375	23.10	x	13	6,267	160.8%	x	14.1%	62.0%
39424	MOMMA'S SHELL	80	10,960	25.7	x	22	2,897	37.00	x	122	16,021	37.00	x	42	5,061	123.8%	x	52.5%	46.2%
47341	EURO QUATTRO	89	10,378	23.4	x	16	828	29.80	x	88	4,581	29.80	x	-1	-5,797	40.5%	x	-1.1%	-55.9%
62502	GINO'S AUTO BODY &	40	10,070	24	x	9	2,219	26.00	x	50	12,270	26.00	x	10	2,200	116.5%	x	25.0%	21.8%
69108	MATT'S BODY WORKS	60	14,323	20.8	x	12	3,138	26.20	x	66	17,352	26.20	x	6	3,029	113.0%	x	10.0%	21.1%
101479	BULL WINKLE BODY S	143	28,924	21	x	23	2,573	23.70	x	127	14,232	23.70	x	-16	-14,691	47.2%	x	-11.2%	-50.8%
138647	COUNTY COLLISION	62	14,293	22.7	x	2	571	25.10	x	11	3,158	25.10	x	-51	-11,135	21.4%	x	-82.3%	-77.9%
150443	FRANK'S GARAGE	273	26,322	25.1	x	36	4,775	22.70	x	199	26,409	22.70	x	-74	87	103.6%	x	-27.1%	0.3%
Totals		2914	505,178	0.2157	0	549	86,150	23.4%	0	3034	476,437	23.4%	0	120	-28,740	-8.7%	0	4.1%	-5.7%