

Deal dates from
10/01/2010 to 10/22/2010

Sales Cmsn Rpt (new and improved format)

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Stat	Date	Deal Type	Customer	Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer
	Code	Stock#	N/U Yr Mk Model Days in Stk											Sales Person#2	Sls Mgr	Team/Clzr

Bullwinkle Moose Motors

Bullwinkle Moose Motors / #101=Cathy Clozum

Bullwinkle Moose Motors / #101=Cathy Clozum / New Veh Sold

C	10/01/2010	999994	R Cust27	1.0	50.00	0	-703	-7.1%	998	0	295	16.9%	1	Cathy Clozum	Dave Desk	C1
	SU	57428	N 2011 Ch Impala	4										Manny Age	Team1	
F	10/01/2010	999996	R Cust73	0.5	168.14	673	673	25.0%	0	318	990	16.9%	1	Cathy Clozum	Dave Desk	C4
	SU	67077	N 2011 Je Liberty	218										Joe Salesman	Sal Z Man	Team2
E	10/01/2010	999997	R Cust100	1.0	100.00	0	-650	-15.3%	578	0	-72	-138.8%	1	Cathy Clozum	T O Clozu	C2
	NI	57406	N 2011 Ch Aveo	25										**	Team2	
C	10/02/2010	999995	R Cust51	0.5	198.00	794	794	24.9%	500	250	1,544	12.8%	2	Joe Salesman	Dave Desk	C4
	NI	67264	N 2011 Je Patriot	-10										Cathy Clozum	**	Team2
F	10/03/2010	92103	R Cust28 2=ct 3=\$	0.5	0.00	312	312	0.0%	624	100	1,036	0.0%	2	Joe Salesman	Sally Clo	C4
	S2	17379	N 2011 Ch Silverad	61									>>	Cathy C/Christo	Sal Z Man	Team1
F	10/03/2010	92195	F Cust21 2=\$ 3=ct	0.0	72.50	0	0	***** %	0	0	0	***** %	2	Joe Salesman	Joe Schmo	C4
	S2	57405	N 2011 Ch Aveo	30									>>	Cathy C/Christo	Lucy Grav	Team2
F	10/03/2010	999998	R Cust107	1.0	389.75	1,559	1,559	25.0%	0	635	2,194	17.7%	1	Cathy Clozum	T O Clozu	C2
	NI	57340	N 2011 Ch Monte Ca	94										Manny Age	Team2	
F	10/20/2010	91054	R Cust92	1.0	944.10	2,712	2,712	34.8%	0	700	3,412	27.6%	1	Cathy Clozum	Lucy Grav	C2
	S2	77118	N 2011 Bm 328cic	39										Sal Z Man	Team2	
Total: #101=Cathy Clozum / New Veh Sold				Totals Avg	5.5	1,922.49	6,050	4,696	40.9%	2,700	2,003	9,398	20.4%			
							854				1,709					

Bullwinkle Moose Motors / #101=Cathy Clozum / Used Veh Sold

F	10/01/2010	92098	R Cust17	0.5	243.33	983	983	24.7%	0	250	1,233	19.7%	1	Cathy Clozum	Manny Age	C1
	S1	C57035B	U 2007 Fo Explorer	6										Christopher Red	Sal Z Man	Team2
F	10/03/2010	92051	R Cust102	1.0	931.87	3,747	3,747	24.8%	0	500	4,247	21.9%	1	Cathy Clozum	Manny Age	C1
	S1	K4343A	U 2010 Ch Sebring	12										**	Team1	
F	10/14/2010	92185	R Split3ways	0.3	54.28	228	228	23.7%	0	170	398	13.6%	1	Cathy Clozum	Lucy Grav	C4
	S1	C67173A	U 2006 Je Grand Ch	0									>>	Christo/Joe Sal	Lucy Grav	Team2
C	10/15/2010	92040	R Cust2	0.5	72.50	17	17	427.9%	0	250	267	27.1%	1	Cathy Clozum	Manny Age	C2
	S1	K4341A	U 2008 Ch Suburban	14										Christopher Red	Lucy Grav	Team2
C	10/21/2010	92119	R Cust94	1.0	618.95	2,496	2,496	24.8%	0	500	2,996	20.6%	1	Cathy Clozum	Manny Age	C3
	S1	K4342A	U 2009 Do Stratus	15										**	Team1	
Total: #101=Cathy Clozum / Used Veh Sold				Totals Avg	3.3	1,920.93	7,471	7,472	25.7%	0	1,670	9,142	21.0%			
							2,237				2,737					

Total: Bullwinkle Moose Motors / #101=Cathy Clozum

				Totals Avg	8.8	3,843.42	13,521	12,168	31.5%	2,700	3,673	18,540	20.7%			
							1,376				2,097					

Bullwinkle Moose Motors / #103=Christopher Re

Bullwinkle Moose Motors / #103=Christopher Re / New Veh Sold

Stat	Date	Deal Type	Customer	Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer
	Code	Stock#	N/U Yr Mk Model Days in Stk											Sales Person#2	Sls Mgr	Team/Clzr
F	10/03/2010	92103	R Cust28 2=ct 3=\$	0.0	106.70	0	0	***** %	0	0	0	***** %	3	Joe Salesman	Sally Clo	C4
	S2	17379	N 2011 Ch Silverad	61									>	Cathy C/Christo	Sal Z Man	Team1
F	10/03/2010	92195	F Cust21 2=\$ 3=ct	0.5	0.00	100	100	0.0%	225	0	325	0.0%	3	Joe Salesman	Joe Schmo	C4
	S2	57405	N 2011 Ch Aveo	30									>	Cathy C/Christo	Lucy Grav	Team2
Total: #103=Christopher Re / New Veh Sold				Totals Avg	0.5	106.70	100	100	106.9%	225	0	325	32.8%			
							199				650					

Bullwinkle Moose Motors / #103=Christopher Re / Used Veh Sold

F	10/01/2010	92098	R Cust17	0.5	243.33	983	983	24.7%	0	250	1,233	19.7%	2	Cathy Clozum	Manny Age	C1
	S1	C57035B	U 2007 Fo Explorer	6										Christopher Red	Sal Z Man	Team2
F	10/09/2010	92301	R Cust59	0.5	433.00	1,742	1,742	24.8%	0	250	1,992	21.7%	2	Joe Salesman	Sally Clo	C1
	S1	D4383	U 2011 Ch Malibu	13										Christopher Red	**	Team2
F	10/14/2010	92185	R Split3ways	0.3	54.28	222	222	24.5%	0	165	387	14.0%	2	Cathy Clozum	Lucy Grav	C4
	S1	C67173A	U 2006 Je Grand Ch	0									>	Christo/Joe Sal	Lucy Grav	Team2
C	10/15/2010	92040	R Cust2	0.5	72.50	17	17	427.9%	0	250	267	27.1%	2	Cathy Clozum	Manny Age	C2
	S1	K4341A	U 2008 Ch Suburban	14										Christopher Red	Lucy Grav	Team2
C	10/16/2010	91447	R Cust13	0.5	264.37	1,057	1,057	25.0%	0	250	1,307	20.2%	2	Joe Salesman	Manny Age	C3
	S1	C46176A	U 2004 Li Ls	20										Christopher Red	Lucy Grav	Team1
Total: #103=Christopher Re / Used Veh Sold				Totals Avg	2.3	1,067.48	4,021	4,021	26.5%	0	1,165	5,186	20.5%			
							1,726				2,226					

Total: Bullwinkle Moose Motors / #103=Christopher Re

Totals Avg	2.8	1,174.18	4,121	4,121	28.4%	225	1,165	5,511	21.3%
			1,456					1,947	

Bullwinkle Moose Motors / #861=Cathy Clozum

Bullwinkle Moose Motors / #861=Cathy Clozum / New Veh Sold

C	10/08/2010	49238	R Cust 0 Apr 3	1.0	0.00	607	607	0.0%	522	0	1,129	0.0%	1	Cathy Clozum	*Missing	**
	H12410	N 2010 Hy Elantra	190											**	**	**
Total: #861=Cathy Clozum / New Veh Sold				Totals Avg	1.0	0.00	607	607	0.0%	522	0	1,129	0.0%			
							607				1,129					

Total: Bullwinkle Moose Motors / #861=Cathy Clozum

Totals Avg	1.0	0.00	607	607	0.0%	522	0	1,129	0.0%
			607	607				1,129	

Bullwinkle Moose Motors / #983=Joe Salesman

Bullwinkle Moose Motors / #983=Joe Salesman / New Veh Sold

C	10/09/2010	49278	R Cust 0 Apr 4	1.0	0.00	562	562	0.0%	0	0	562	0.0%	1	Joe Salesman	*Missing	**
	V9056	N 2010 Vo Beetle	54											**	**	**
Total: #983=Joe Salesman / New Veh Sold				Totals Avg	1.0	0.00	562	562	0.0%	0	0	562	0.0%			
							562				562					

Stat	Date	Deal Type	Customer	Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer
	Code	Stock#	N/U Yr Mk Model Days in Stk											Sales Person#2	Sls Mgr	Team/Clzr
Total:	Bullwinkle Moose Motors / #983=Joe Salesman			Totals	1.0	0.00	562	562	0.0%	0	0	562	0.0%			
				Avg			562	562				562				

Bullwinkle Moose Motors / #99=Joe Salesman

Bullwinkle Moose Motors / #99=Joe Salesman / New Veh Sold

C	10/01/2010	92192	L	Cust38	1.0	145.00	343	343	42.3%	850	200	1,393	10.4%	1	Joe Salesman	Lucy Grav	C4
	S2	47006	N	2011 Vo Passat W	418										Sal Z Man	Team2	
F	10/01/2010	999996	R	Cust73	0.5	168.14	673	673	25.0%	0	318	990	16.9%	2	Cathy Clozum	Dave Desk	C4
	SU	67077	N	2011 Je Liberty	218										Sal Z Man	Team2	
C	10/02/2010	999995	R	Cust51	0.5	198.00	794	794	24.9%	500	250	1,544	12.8%	1	Joe Salesman	Dave Desk	C4
	NI	67264	N	2011 Je Patriot	-10										Cathy Clozum	**	Team2
F	10/03/2010	92103	R	Cust28 2=ct 3=\$	0.5	106.70	312	312	34.2%	624	100	1,036	10.3%	1	Joe Salesman	Sally Clo	C4
	S2	17379	N	2011 Ch Silverad	61									>>	Cathy C/Christo	Sal Z Man	Team1
F	10/03/2010	92195	F	Cust21 2=\$ 3=ct	0.5	38.38	100	100	38.4%	225	0	325	11.8%	1	Joe Salesman	Joe Schmo	C4
	S2	57405	N	2011 Ch Aveo	30									>>	Cathy C/Christo	Lucy Grav	Team2
C	10/04/2010	92371	R	Cust70	1.0	145.00	289	289	50.1%	671	200	1,160	12.5%	1	Joe Salesman	Lucy Grav	C2
	S2	47183	N	2011 Vo Jetta Se	24										Sal Z Man	Team2	
F	10/05/2010	92100	R	Cust49	1.0	145.00	0	-348	-41.7%	661	200	514	28.2%	1	Joe Salesman	Sally Clo	C2
	S2	67101	N	2011 Je Compass	166										Sal Z Man	Team1	
C	10/06/2010	92065	L	Cust86	1.0	145.00	0	-521	-27.8%	633	200	312	46.5%	1	Joe Salesman	Sally Clo	**
	S1	57434	N	2011 Ch Impala	17										Sal Z Man	**	
F	10/07/2010	92196	R	Cust53	1.0	260.11	757	757	34.3%	628	200	1,585	16.4%	1	Joe Salesman	Sally Clo	C1
	S1	67247	N	2011 Je Patriot	4										Sal Z Man	Team1	
F	10/10/2010	92076	R	Cust88	1.0	145.00	0	-355	-40.8%	786	200	631	23.0%	1	Joe Salesman	Sally Clo	C1
	S1	17434	N	2011 Ch Equinox	10										Sal Z Man	Team2	
F	10/11/2010	92061	R	Cust104	1.0	221.49	647	647	34.2%	0	200	847	26.1%	1	Joe Salesman	Sally Clo	C1
	S2	57344	N	2011 Ch Impala	76										Sal Z Man	Team2	
F	10/13/2010	27947	L	Cust253	1.0	0.00	2,263	2,263	0.0%	0	250	2,513	0.0%	1	Joe Salesman	Joe Schmo	C1
	S1	LC2157	N	2011 Le ls250	0										Lucy Grav	Team2	
F	10/14/2010	92218	R	Cust7	1.0	298.60	177	177	168.3%	817	200	1,194	25.0%	1	Joe Salesman	Lucy Grav	C1
	S1	47193	N	2011 Vo Passat S	11										Lucy Grav	Team2	
F	10/19/2010	92099	R	Cust68	1.0	547.39	1,578	1,578	34.6%	431	200	2,209	24.7%	1	Joe Salesman	Sally Clo	C4
	S2	57400	N	2011 Ch Cobalt	31										Sal Z Man	Team2	
Total:	#99=Joe Salesman / New Veh Sold			Totals	12.0	2,563.81	7,933	6,710	38.2%	6,826	2,718	16,253	15.7%				
				Avg			559					1,354					

Bullwinkle Moose Motors / #99=Joe Salesman / Used Veh Sold

F	10/05/2010	888888	M	Cust96	0.0	0.00	0	0	0.0%	0	0	0	0.0%	1	Joe Salesman	Dave Desk	C3
				SVC-CONT U 2010 Po Grand Pr	9										**	Team2	
F	10/09/2010	92301	R	Cust59	0.5	433.00	1,742	1,742	24.8%	0	250	1,992	21.7%	1	Joe Salesman	Sally Clo	C1
	S1	D4383	U	2011 Ch Malibu	13										Christopher Red	**	Team2
F	10/13/2010	92113	R	Cust15	1.0	0.00	99	99	0.0%	0	500	599	0.0%	1	Joe Salesman	Manny Age	**
	S2	D17352	U	2009 Po Grand Am	32										**	**	
F	10/14/2010	92185	R	Split3ways	0.3	54.28	222	222	24.5%	0	165	387	14.0%	3	Cathy Clozum	Lucy Grav	C4
	S1	C67173A	U	2006 Je Grand Ch	0									>>	Christo/Joe Sal	Lucy Grav	Team2
C	10/16/2010	91447	R	Cust13	0.5	259.37	1,057	1,057	24.5%	0	250	1,307	19.8%	1	Joe Salesman	Manny Age	C3
	S1	C46176A	U	2004 Li Ls	20										Christopher Red	Lucy Grav	Team1

Sales Cmsn Rpt (new and improved format)

Stat	Date	Deal Type	Customer				Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer	
Code	Stock#	N/U	Yr	Mk	Model	Days in Stk										Sales Person#2	Sls Mgr	Team/Clzr		
C	10/17/2010	92071 R	Cust67				1.0	979.42	3,938	3,938	24.8%	0	500	4,438	22.0%	1	Joe Salesman	Manny Age	C4	
	S1	C67185A	U	2006	Je Grand Ch	16											**		Team2	
Total: #99=Joe Salesman / Used Veh Sold							Totals	3.3	1,726.07	7,058	7,058	24.4%	0	1,665	8,723	19.7%				
							Avg			2,119				2,619						
Total: Bullwinkle Moose Motors / #99=Joe Salesman							Totals	15.3	4,289.88	14,991	13,768	31.1%	6,826	4,383	24,976	17.1%				
							Avg			898				1,629						
Total: Bullwinkle Moose Motors							Totals	29.0	9,307.48	33,802	31,226	29.8%	10,273	9,221	50,718	18.3%				
							Avg			1,077				1,749						

Stat	Date	Deal Type	Customer	Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer
	Code	Stock#	N/U Yr Mk	Days in Stk									Sales Person#2	Sls Mgr	Team/Clzr	

Rocky J Squirrel Motors

Rocky J Squirrel Motors / #103=Christopher Re

Rocky J Squirrel Motors / #103=Christopher Re / Used Veh Sold

C	10/02/2010	92214 R	Cust83	1.0	1,915.92	7,765	7,765	24.6%	0	500	8,265	23.1%	1	Christopher Red	Lucy Grav	C2
	S1	C77118A	U 2004 Bm 323cic	4											Lucy Grav	Team2
Total: #103=Christopher Re / Used Veh Sold				Totals Avg	1.0	1,915.92	7,765	7,765	24.6%	0	500	8,265	23.1%			

Total: Rocky J Squirrel Motors / #103=Christopher Re				Totals Avg	1.0	1,915.92	7,765	7,765	24.6%	0	500	8,265	23.1%			
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Rocky J Squirrel Motors / #957=Joe Salesman

Rocky J Squirrel Motors / #957=Joe Salesman / New Veh Sold

F	10/07/2010	49047 R	Cust 0 Apr 2	1.0	0.00	608	608	0.0%	0	0	608	0.0%	1	Joe Salesman	*Missing	**
	V9113	N 2010 Vo	Passat	-2										**	**	**
Total: #957=Joe Salesman / New Veh Sold				Totals Avg	1.0	0.00	608	608	0.0%	0	0	608	0.0%			

Total: Rocky J Squirrel Motors / #957=Joe Salesman				Totals Avg	1.0	0.00	608	608	0.0%	0	0	608	0.0%			
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Rocky J Squirrel Motors / #984=Christopher Re

Rocky J Squirrel Motors / #984=Christopher Re / New Veh Sold

F	10/06/2010	48989 R	Cust 0 Apr 1	1.0	0.00	287	287	0.0%	0	0	287	0.0%	1	Christopher Red	*Missing	**
	V9109	N 2010 Vo	Beetle	1										**	**	**
Total: #984=Christopher Re / New Veh Sold				Totals Avg	1.0	0.00	287	287	0.0%	0	0	287	0.0%			

Total: Rocky J Squirrel Motors / #984=Christopher Re				Totals Avg	1.0	0.00	287	287	0.0%	0	0	287	0.0%			
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Rocky J Squirrel Motors / #99=Joe Salesman

Rocky J Squirrel Motors / #99=Joe Salesman / New Veh Sold

F	10/01/2010	27525 L	Cust181	1.0	0.00	3,010	3,010	0.0%	0	200	3,210	0.0%	1	Joe Salesman	Manny Age	C1
	S2	LC2121	N 2011 Le	Rx400h	6									**		Team1
Total: #99=Joe Salesman / New Veh Sold				Totals Avg	1.0	0.00	3,010	3,010	0.0%	0	200	3,210	0.0%			

Stat	Date	Deal Type	Customer		Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer
	Code	Stock#	N/U Yr Mk Model	Days in Stk										Sales Person#2	Sls Mgr	Team/Clzr	
Rocky J Squirrel Motors / #99=Joe Salesman / Used Veh Sold																	
C	10/02/2010	92373	R Cust20		1.0	278.84	1,135	1,135	24.5%	0	500	1,635	17.0%	1	Joe Salesman	Sally Clo	C4
	S2	C57251A	U 2008 Ch Impala	21											**	Team2	
F	10/18/2010	92259	R Cust65		1.0	704.46	2,818	2,818	25.0%	0	0	2,818	25.0%	1	Joe Salesman	Lucy Grav	C1
	S1	K4376B	U 2007 Je Wrangler	2											**	Team2	
Total: #99=Joe Salesman / Used Veh Sold					Totals Avg	2.0	983.30	3,953	3,953	24.8%	0	500	4,453	22.0%			
								1,977				2,227					
Total: Rocky J Squirrel Motors / #99=Joe Salesman					Totals Avg	3.0	983.30	6,963	6,963	14.1%	0	700	7,663	12.8%			
								2,321				2,554					
Total: Rocky J Squirrel Motors					Totals Avg	6.0	2,899.22	15,623	15,623	18.5%	0	1,200	16,823	17.2%			
								2,604				2,804					

Sales Cmsn Rpt (new and improved format)

Stat	Date	Deal Type	Customer		Vehicles Sold	Commission	GrossPybl without negatives	GrossPybl	Effective Cmsn %	Holdback	Pack	GrossPybl with HB and Pack	Effective Cmsn %	S#	Sales Person#1	Desk Mgr	Closer
	Code	Stock#	N/U	Yr Mk Model	Days in Stk										Sales Person#2	Sls Mgr	Team/Clzr
Grand Totals:					Totals	35.0	12,206.70	49,425	46,849	26.0%	10,273	10,421	67,541	18.0%			
Average per Vehicle Sold					Avg												