

Deal dates from
01/01/2012 to 01/16/2012

Acctg vs Sales Rpt (by New/Used then Stock#)

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Stock#	Acctg Date	Src: Ref Num	SaleType	Customer Name	Dirship	Sls1	DeskMgr	VehPrice	Holdback	FinRes	DirCash	Adjust	Trd Allow	VehGross	Tot Gross	Tot Gross	Difference
	F&I Date	Deal# Stat	D/L	Vehicle Sold	Sct1, 2, 3	Sls2	F+I Mgr	VehPrice	Pack	Gap	SvcCon	AftMkt	Trd ACV	Tot F+I	from Sales	from Acctg	
								f r o m			S a l e s			f i g u r e s			

Bullwinkle Moose Motors

Bullwinkle Moose Motors / New Veh Sold

17369	01/12	1: 17369A	R	Cust84 Avs	Bullwinkle M	103	Sally Cloz	40,056	1,309	0	1,000	0	4,100	1,003	1,003.06	462.77	540.29
	01/12	92178 F D		2012 Chev Silverado	S2 ND HF		Fran Finan	41,299	200	0	0	36	4,000	0			
17379	01/13	1: 17379A	R	Cust28 2=ct 3=\$	Bullwinkle M	99	Sally Cloz	39,580	1,247	291	1,000	0	0	2,071	2,363.17	2,363.17	0.00
	01/13	92103 F D		2012 Chev Silverado	S2 ND CR	101	Fran Finan	39,756	200	0	0	0	0	291			
57405	01/15	1: 57405	R	Cust21 2=\$ 3=ct	Bullwinkle M	99	Joe Schmoe	15,347	450	649	0	0	0	650	2,699.69	2,699.69	0.00
	01/15	92195 F D		2012 Chev Aveo	S2 ND BS	101	Fran Finan	15,147	0	405	995	0	0	2,049			
67101	01/05	1: 67101	R	Cust49	Bullwinkle M	99	Sally Cloz	21,675	661	595	0	0	0	513	1,108.70	1,108.70	0.00
	01/05	92100 F D		2012 Jeep Compass	S2 ND BS		Fran Finan	21,822	200	0	0	0	0	595			
67247	01/16	1: 67247B	R	Cust53	Bullwinkle M	99	Sally Cloz	20,533	628	250	205	0	6,500	1,585	2,723.45	2,723.45	0.00
	01/16	92196 F D		2012 Jeep Patriot	S1 ND CR		Fran Finan	20,866	200	0	649	402	7,500	1,138			
Totals: Bullwinkle Moose Motors / New Veh Sold						5		137,191	4,296	1,786	2,205	0	10,600	5,823	9,898	9,357	540.29
						Veh		138,891	800	405	1,644	439	11,500	4,074			

Bullwinkle Moose Motors / Used Veh Sold

C57035B	01/07	2: C57035B	URT	Cust17	Bullwinkle M	101	Manny Ager	16,500	0	289	0	0	0	2,466	2,756.05	2,756.05	0.00
	01/07	92098 F D		2007 Ford Explorer	S1 ND HF	103	Fran Finan	14,033	500	0	0	0	0	289			
K4343A	01/16	2: K4343A	URC	Cust102	Bullwinkle M	101	Manny Ager	16,990	0	39	0	0	5,500	4,247	5,536.00	5,536.00	0.00
	01/16	92051 F D		2010 Chry Sebring	S1 ND CR		Fran Finan	12,742	500	405	605	239	5,500	1,288			
Totals: Bullwinkle Moose Motors / Used Veh Sold						2		33,490	0	328	0	0	5,500	6,714	8,292	8,292	0.00
						Veh		26,775	1,000	405	605	239	5,500	1,577			

Totals: Bullwinkle Moose Motors						7		170,681	4,296	2,115	2,205	0	16,100	12,537	18,190	17,649	540
						Veh		165,667	1,800	810	2,249	678	17,000	5,652			

Stock#	Acctg Date F&I Date	Src: Ref Num Deal# Stat	SaleType D/L Vehicle Sold	Customer Name	Dirship Slct1, 2, 3	Sls1 Sls2	DeskMgr F+I Mgr	VehPrice VehPrice	Holdback Pack	FinRes Gap	DirCash SvcCon	Adjust AftMkt	Trd Allow Trd ACV	VehGross Tot F+I	Tot Gross from Sales	Tot Gross from Acctg	Difference
								f r o m			S a l e s			f i g u r e s			

Rocky J Squirrel Motors

Rocky J Squirrel Motors / New Veh Sold

77129	01/16 01/16	1: 77129 91952 F D	R 2012 Bmw X5 4.8i	Cust34	Rocky J Squi S1 ND HF	101	Lucy Grave Fran Finan	70,720 66,697	0 1,000	0 0	0 0	0 0	0 0	4,022 0	4,022.50	4,022.50	0.00
Totals: Rocky J Squirrel Motors / New Veh Sold								70,720 66,697	0 1,000	0 0	0 0	0 0	0 0	4,022 0	4,022	4,022	0.00
								1 Veh									

Rocky J Squirrel Motors / Used Veh Sold

K4319A	01/10 01/10	2: K4319A 92169 F D	URC 2009 Ford Taurus	Cust16	Rocky J Squi S2 SF HF	101	Manny Ager Max Reserv	13,990 10,069	0 500	370 405	0 0	0 0	500 1	3,371 775	4,147.12	3,147.12	1,000.00
Totals: Rocky J Squirrel Motors / Used Veh Sold								13,990 10,069	0 500	370 405	0 0	0 0	500 1	3,371 775	4,147	3,147	1,000.00
								1 Veh									

Totals: Rocky J Squirrel Motors								84,710 76,767	0 1,500	370 405	0 0	0 0	500 1	7,393 775	8,169	7,169	1,000
								2 Veh									

Grand Totals:								255,391 242,434	4,296 3,300	2,485 1,215	2,205 2,249	0 678	16,600 17,001	19,931 6,427	26,359	24,819	1,540
								9 Veh									

Note: By default, we will pull all SALE and COST accounts from your Accounting journals into the column called "Tot Gross from Acctg" pulls . Any other accounts must be specifically setup by 1on1.

Note: the column labeled "Stat" should contain the following codes:

"S"=Saved Deal; "E"=Spot Delivered; "C"=Closed in F+I, but not posted in Accounting; "F"=Finalized in Accounting