

**Used Veh Inv by Make & Model**

	Units	Avg Days	ListPrice	Average	Inventory	Average	Invoice	Average	SalesCost	Average	CodedCost	Average
<b>AC / ACURA</b>												
AC / ACURA / MDX	5	40	99,985	19,997	84,515	16,903	0	0	94,900	18,980	98,985	19,797
AC / ACURA / RDX	3	25	90,985	30,328	79,176	26,392	0	0	76,500	25,500	89,985	29,995
AC / ACURA / RDX AWD	2	41	40,990	20,495	36,136	18,068	0	0	35,449	17,724	40,990	20,495
AC / ACURA / RDX TECH AWD	1	39	33,495	33,495	28,615	28,615	0	0	27,500	27,500	31,995	31,995
AC / ACURA / RL	1	53	20,995	20,995	18,265	18,265	0	0	18,258	18,258	18,995	18,995
AC / ACURA / RSX	1	25	10,995	10,995	60	60	0	0	5,500	5,500	10,995	10,995
AC / ACURA / TL	3	52	68,985	22,995	59,019	19,673	0	0	56,300	18,766	65,985	21,995
<b>AC / ACURA</b>	<b>16</b>	<b>39</b>	<b>366,430</b>	<b>22,901</b>	<b>305,787</b>	<b>19,111</b>	<b>0</b>	<b>0</b>	<b>314,407</b>	<b>19,650</b>	<b>357,930</b>	<b>22,370</b>

**CD / CADILLAC**

CD / CADILLAC / CONCOURS	1	714	0	0	0	0	0	0	3,600	3,600	0	0
CD / CADILLAC / CTS	5	30	125,175	25,035	110,187	22,037	0	0	110,187	22,037	81,875	16,375
CD / CADILLAC / DTS	1	93	32,995	32,995	30,618	30,618	0	0	30,618	30,618	29,025	29,025
CD / CADILLAC / ELDORADO	1	4460	0	0	0	0	0	0	0	0	0	0
CD / CADILLAC / ESCALADE EXT	1	14	37,995	37,995	34,341	34,341	0	0	34,341	34,341	32,775	32,775
CD / CADILLAC / FLEETWOOD	1	59	7,495	7,495	3,250	3,250	0	0	3,250	3,250	1,500	1,500
CD / CADILLAC / SRX	1	42	26,995	26,995	22,991	22,991	0	0	22,991	22,991	21,400	21,400
<b>CD / CADILLAC</b>	<b>11</b>	<b>503</b>	<b>230,655</b>	<b>20,968</b>	<b>201,389</b>	<b>18,308</b>	<b>0</b>	<b>0</b>	<b>204,989</b>	<b>18,635</b>	<b>166,575</b>	<b>15,143</b>

**CH / CHRYSLER**

CH / CHRYSLER / 300-SERIES	5	34	91,925	18,385	75,900	15,180	0	0	75,151	15,030	64,445	12,889
CH / CHRYSLER / CONCORDE	1	20	6,995	6,995	3,490	3,490	0	0	3,900	3,900	6,995	6,995
CH / CHRYSLER / PACIFICA	2	36	31,490	15,745	23,937	11,968	0	0	23,087	11,543	25,495	12,747
CH / CHRYSLER / PT CRUISER	3	40	32,985	10,995	19,203	6,401	0	0	18,750	6,250	18,490	6,163
CH / CHRYSLER / SEBRING	5	42	22,985	4,597	8,122	1,624	0	0	11,307	2,261	21,927	4,385
CH / CHRYSLER / SEBRING CONV	1	53	7,995	7,995	4,060	4,060	0	0	4,560	4,560	6,995	6,995
CH / CHRYSLER / TOWN & COUNTRY	7	17	108,465	15,495	66,351	9,478	0	0	81,699	11,671	100,000	14,285
<b>CH / CHRYSLER</b>	<b>24</b>	<b>32</b>	<b>302,840</b>	<b>12,618</b>	<b>201,064</b>	<b>8,377</b>	<b>0</b>	<b>0</b>	<b>218,456</b>	<b>9,102</b>	<b>244,347</b>	<b>10,181</b>

**CT / CHEVROLET**

CT / CHEVROLET / ASTRO PASSENGER	2	709	0	0	0	0	0	0	0	0	0	0
CT / CHEVROLET / BLAZER	5	559	0	0	750	150	0	0	17,900	3,580	0	0
CT / CHEVROLET / C/K 1500	6	806	0	0	1,000	166	0	0	5,600	933	0	0
CT / CHEVROLET / C/K 3500	1	1841	0	0	1,412	1,412	0	0	1,412	1,412	0	0
CT / CHEVROLET / C/K1500	1	4907	0	0	0	0	0	0	0	0	3,000	3,000
CT / CHEVROLET / EQUINOX	2	20	11,995	5,997	14,007	7,003	0	0	13,350	6,675	11,995	5,997
CT / CHEVROLET / EXPRESS G3500	1	689	0	0	0	0	0	0	0	0	0	0
CT / CHEVROLET / G20	1	689	0	0	0	0	0	0	0	0	0	0
CT / CHEVROLET / HHR	2	7	14,995	7,497	19,506	9,753	0	0	18,950	9,475	14,995	7,497

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CT / CHEVROLET / S-10	2	704	0	0	0	0	0	0	8,200	4,100	0	0
CT / CHEVROLET / SILVERADO 1500	5	159	78,985	15,797	67,085	13,417	0	0	73,830	14,766	51,795	10,359
CT / CHEVROLET / SILVERADO 2500	1	51	21,995	21,995	20,624	20,624	0	0	20,624	20,624	0	0
CT / CHEVROLET / TRAILBLAZER	5	5	42,989	8,597	10,300	2,060	0	0	45,500	9,100	38,494	7,698
<b>CT / CHEVROLET</b>	<b>34</b>	<b>574</b>	<b>170,959</b>	<b>5,028</b>	<b>134,688</b>	<b>3,961</b>	<b>0</b>	<b>0</b>	<b>205,368</b>	<b>6,040</b>	<b>120,279</b>	<b>3,537</b>

**CV / CHEVROLET**

CV / CHEVROLET / AVALANCHE	2	53	55,990	27,995	50,377	25,188	0	0	50,377	25,188	47,500	23,750
CV / CHEVROLET / C10	2	695	0	0	0	0	0	0	4,600	2,300	0	0
CV / CHEVROLET / CAMARO	1	20	39,995	39,995	36,107	36,107	0	0	36,107	36,107	0	0
CV / CHEVROLET / CAPRICE	1	698	0	0	0	0	0	0	3,600	3,600	0	0
CV / CHEVROLET / COBALT	2	34	27,990	13,995	22,735	11,367	0	0	22,735	11,367	19,350	9,675
CV / CHEVROLET / EQUINOX	3	160	44,010	14,670	25,131	8,377	0	0	34,931	11,643	28,075	9,358
CV / CHEVROLET / EXPRESS	1	1161	0	0	0	0	0	0	16,195	16,195	16,195	16,195
CV / CHEVROLET / HHR	1	62	18,995	18,995	15,923	15,923	0	0	15,923	15,923	14,575	14,575
CV / CHEVROLET / IMPALA	7	32	102,770	14,681	84,055	12,007	0	0	90,555	12,936	68,000	9,714
CV / CHEVROLET / MALIBU	3	29	61,985	20,661	52,572	17,524	0	0	52,572	17,524	48,425	16,141
<b>CV / CHEVROLET</b>	<b>23</b>	<b>187</b>	<b>351,735</b>	<b>15,292</b>	<b>286,902</b>	<b>12,474</b>	<b>0</b>	<b>0</b>	<b>327,597</b>	<b>14,243</b>	<b>242,120</b>	<b>10,526</b>

**HO / HONDA**

HO / HONDA / ACCORD SDN	24	30	405,880	16,911	329,364	13,723	0	0	317,471	13,227	397,880	16,578
HO / HONDA / CIVIC	4	33	24,985	6,246	15,913	3,978	0	0	16,949	4,237	24,985	6,246
HO / HONDA / CIVIC CPE	3	48	36,485	12,161	24,732	8,244	0	0	24,039	8,013	34,257	11,419
HO / HONDA / CIVIC SDN	15	50	246,430	16,428	202,746	13,516	0	0	208,527	13,901	240,430	16,028
HO / HONDA / CR-V	20	50	387,410	19,370	320,782	16,039	0	0	338,961	16,948	378,414	18,920
HO / HONDA / ELEMENT	2	110	13,995	6,997	9,800	4,900	0	0	10,300	5,150	13,995	6,997
HO / HONDA / INSIGHT	1	18	15,995	15,995	14,060	14,060	0	0	13,000	13,000	15,995	15,995
HO / HONDA / ODYSSEY	12	66	283,445	23,620	234,277	19,523	0	0	249,094	20,757	269,945	22,495
HO / HONDA / PILOT	5	26	145,975	29,195	99,821	19,964	0	0	98,700	19,740	113,980	22,796
<b>HO / HONDA</b>	<b>86</b>	<b>46</b>	<b>1560,600</b>	<b>18,146</b>	<b>1251,497</b>	<b>14,552</b>	<b>0</b>	<b>0</b>	<b>1277,041</b>	<b>14,849</b>	<b>1489,881</b>	<b>17,324</b>

**HY / HYUNDAI**

HY / HYUNDAI / SONATA	11	32	157,945	14,358	120,276	10,934	0	0	120,528	10,957	152,945	13,904
HY / HYUNDAI / TUCSON	2	12	37,990	18,995	26,478	13,239	0	0	26,395	13,197	37,990	18,995
<b>HY / HYUNDAI</b>	<b>13</b>	<b>29</b>	<b>195,935</b>	<b>15,071</b>	<b>146,755</b>	<b>11,288</b>	<b>0</b>	<b>0</b>	<b>146,923</b>	<b>11,301</b>	<b>190,935</b>	<b>14,687</b>

**JE / JEEP**

JE / JEEP / CHEROKEE	1	14	6,995	6,995	2,878	2,878	0	0	3,378	3,378	6,995	6,995
JE / JEEP / GRAND CHEROKEE	2	14	5,995	2,997	1,090	545	0	0	5,500	2,750	5,995	2,997
JE / JEEP / WRANGLER	2	26	20,990	10,495	13,171	6,585	0	0	14,071	7,035	20,990	10,495
<b>JE / JEEP</b>	<b>5</b>	<b>18</b>	<b>33,980</b>	<b>6,796</b>	<b>17,139</b>	<b>3,427</b>	<b>0</b>	<b>0</b>	<b>22,949</b>	<b>4,589</b>	<b>33,980</b>	<b>6,796</b>

Used Veh Inv by Make & Model

	Units	Avg Days	ListPrice	Average	Inventory	Average	Invoice	Average	SalesCost	Average	CodedCost	Average
<b>K1 / KIA</b>												
K1 / KIA / FORTE	1	31	15,995	15,995	12,453	12,453	0	0	12,548	12,548	15,995	15,995
K1 / KIA / RIO	2	43	25,990	12,995	20,853	10,426	0	0	20,910	10,455	24,490	12,245
K1 / KIA / SEDONA	1	59	19,995	19,995	16,455	16,455	0	0	16,205	16,205	16,995	16,995
K1 / KIA / SORENTO	1	29	23,995	23,995	20,145	20,145	0	0	20,145	20,145	23,995	23,995
K1 / KIA / SOUL	1	52	18,995	18,995	16,728	16,728	0	0	16,100	16,100	16,995	16,995
K1 / KIA / SPORTAGE	2	31	41,990	20,995	34,199	17,099	0	0	34,673	17,336	41,990	20,995
<b>K1 / KIA</b>	<b>8</b>	<b>40</b>	<b>146,960</b>	<b>18,370</b>	<b>120,835</b>	<b>15,104</b>	<b>0</b>	<b>0</b>	<b>120,581</b>	<b>15,072</b>	<b>140,460</b>	<b>17,557</b>

**LE / LEXUS**

LE / LEXUS / ES 300	1	14	9,995	9,995	6,150	6,150	0	0	6,650	6,650	9,995	9,995
LE / LEXUS / IS 300	1	25	10,995	10,995	5,620	5,620	0	0	5,000	5,000	9,995	9,995
LE / LEXUS / LS 430	1	30	19,995	19,995	16,263	16,263	0	0	16,414	16,414	18,995	18,995
<b>LE / LEXUS</b>	<b>3</b>	<b>23</b>	<b>40,985</b>	<b>13,661</b>	<b>28,034</b>	<b>9,344</b>	<b>0</b>	<b>0</b>	<b>28,064</b>	<b>9,354</b>	<b>38,985</b>	<b>12,995</b>

**MA / MAZDA**

MA / MAZDA / MAZDA3	2	14	32,490	16,245	26,393	13,196	0	0	25,780	12,890	32,490	16,245
MA / MAZDA / MAZDA5	1	18	16,995	16,995	11,875	11,875	0	0	12,300	12,300	16,995	16,995
MA / MAZDA / MAZDA6	3	23	36,985	12,328	25,187	8,395	0	0	23,596	7,865	36,985	12,328
MA / MAZDA / PROTEGE	1	205	0	0	0	0	0	0	500	500	0	0
MA / MAZDA / PROTEGE5	1	184	0	0	0	0	0	0	3,300	3,300	0	0
MA / MAZDA / TRIBUTE SUV	1	60	9,995	9,995	5,958	5,958	0	0	6,445	6,445	8,995	8,995
<b>MA / MAZDA</b>	<b>9</b>	<b>62</b>	<b>96,465</b>	<b>10,718</b>	<b>69,414</b>	<b>7,712</b>	<b>0</b>	<b>0</b>	<b>71,921</b>	<b>7,991</b>	<b>95,465</b>	<b>10,607</b>

**NI / NISSAN**

NI / NISSAN / ALTIMA	3	30	31,985	10,661	19,939	6,646	0	0	20,225	6,741	30,485	10,161
NI / NISSAN / MAXIMA	1	20	8,995	8,995	3,490	3,490	0	0	3,900	3,900	8,995	8,995
NI / NISSAN / QUEST	1	28	7,995	7,995	2,109	2,109	0	0	2,609	2,609	7,995	7,995
NI / NISSAN / SENTRA	1	202	0	0	0	0	0	0	3,000	3,000	0	0
<b>NI / NISSAN</b>	<b>6</b>	<b>57</b>	<b>48,975</b>	<b>8,162</b>	<b>25,538</b>	<b>4,256</b>	<b>0</b>	<b>0</b>	<b>29,734</b>	<b>4,955</b>	<b>47,475</b>	<b>7,912</b>

**NS / NISSAN**

NS / NISSAN / CUBE	2	39	33,490	16,745	25,241	12,620	0	0	25,500	12,750	29,990	14,995
NS / NISSAN / MURANO	1	44	25,995	25,995	21,793	21,793	0	0	21,300	21,300	24,495	24,495
NS / NISSAN / PATHFINDER	1	59	9,995	9,995	5,461	5,461	0	0	5,961	5,961	8,995	8,995
NS / NISSAN / QUEST	1	23	13,995	13,995	9,275	9,275	0	0	9,500	9,500	13,995	13,995
NS / NISSAN / ROGUE	4	31	82,480	20,620	70,030	17,507	0	0	70,153	17,538	78,980	19,745
NS / NISSAN / XTERRA	3	27	30,985	10,328	19,246	6,415	0	0	19,856	6,618	27,137	9,045
<b>NS / NISSAN</b>	<b>12</b>	<b>34</b>	<b>196,940</b>	<b>16,411</b>	<b>151,047</b>	<b>12,587</b>	<b>0</b>	<b>0</b>	<b>152,270</b>	<b>12,689</b>	<b>183,592</b>	<b>15,299</b>

**TO / TOYOTA**

## Used Veh Inv by Make & Model

	Units	Avg Days	ListPrice	Average	Inventory	Average	Invoice	Average	SalesCost	Average	CodedCost	Average
TO / TOYOTA / AVALON	2	156	9,995	4,997	6,991	3,495	0	0	8,291	4,145	9,995	4,997
TO / TOYOTA / CAMRY	8	34	89,960	11,245	60,015	7,501	0	0	62,884	7,860	86,960	10,870
TO / TOYOTA / COROLLA	3	104	23,490	7,830	16,002	5,334	0	0	30,095	10,031	22,990	7,663
<b>TO / TOYOTA</b>	<b>13</b>	<b>69</b>	<b>123,445</b>	<b>9,495</b>	<b>83,009</b>	<b>6,385</b>	<b>0</b>	<b>0</b>	<b>101,270</b>	<b>7,790</b>	<b>119,945</b>	<b>9,226</b>

### TT / TOYOTA

TT / TOYOTA / FJ CRUISER	2	11	44,990	22,495	36,798	18,399	0	0	37,798	18,899	44,990	22,495
TT / TOYOTA / HIGHLANDER	1	7	14,995	14,995	9,200	9,200	0	0	9,700	9,700	14,995	14,995
TT / TOYOTA / TACOMA	2	26	45,990	22,995	37,217	18,608	0	0	36,723	18,361	44,990	22,495
<b>TT / TOYOTA</b>	<b>5</b>	<b>16</b>	<b>105,975</b>	<b>21,195</b>	<b>83,215</b>	<b>16,643</b>	<b>0</b>	<b>0</b>	<b>84,221</b>	<b>16,844</b>	<b>104,975</b>	<b>20,995</b>

<b>Grand Totals</b>	<b>268</b>	<b>141</b>	<b>3972,879</b>	<b>14,824</b>	<b>3106,322</b>	<b>11,590</b>	<b>0</b>	<b>0</b>	<b>3305,793</b>	<b>12,335</b>	<b>3576,944</b>	<b>13,346</b>
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