

ABC Auto Group

Side-by-Side DOC

March 10, 2006

	ABC Nissan	ABC Acura	ABC North	ABC West	ABC Used Outlet #1	ABC Used Outlet #2	Grand Totals
New Cars Sold	8	5	8	6			27
Gross	12,114	14,448	9,464	1,519			39,575
Avg	1,514	2,890					1,466
New Trucks Sold	5						13
Gross	3,462						15,470
Avg	692						1,190
New Cars + Trucks	13	5	13	9			40
Gross	15,576	14,448	11,926	13,095			55,045
Avg	1,198	2,890	917	1,455			1,376
Used Retail Sold	11	0	13	11	64	0	99
Gross	7,299	0	9,637	7,299	99,776	0	124,010
Avg	664	0	741	664	1,559	0	1,253
Tot New + Used Sold	24	5	26	20	64	0	139
Gross	22,875	14,448	21,563	20,394	99,776	0	179,055
Avg	953	2,890	829	1,020	1,559	0	1,288
F+I Gross	5,218	3,520	22,357	17,081	0	0	48,175
Tot Veh + F+I Gross	28,093	17,968	43,920	37,475	99,776	0	227,230
Avg	1,171	3,594	1,689	1,874	1,559	0	1,635
Service Gross	19,211	3,494	2,809	2,778			28,292
Hrs/RO	2.2	1.9	2.1	1.8			2.0
Parts Gross	9,684	19,143	984	1,287			31,098
Grand Total	56,988	40,605	47,713	41,540	99,776	0	286,620

This report integrates data from 6 different stores ... automatically.

 No manual entry of data

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by One-on-One Consulting, David Higgins 800-847-3111